

Creating more value for you in the wholesale marketplace.

Direct Energy Wholesale Services

Western US & Canada

Presence & Capabilities

A North American wholesale energy leader. Right in your backyard.

Whether you're a producer looking to find markets for your gas output or a generator looking to procure gas and sell your output, we can offer you the industry's most robust solutions—across North America and throughout the Western United States and Canada.

With proven financial strength and a comprehensive scope of capabilities, assets and industry-leading experience, our power and gas marketing and origination team can help you get more value in the marketplace.

Capabilities where you need them

Unmatched coverage in electricity markets

We have the knowledge as well as the physical and financial structures and service to help you navigate the complexities of the electricity markets across the Western US & Canada.

The natural gas assets to meet your needs

We manage and utilize an extensive portfolio of pipeline and storage assets that support our customers' natural gas requirements.





Natural Gas Marketing



Your needs in the natural gas market are unique. From producers to large commercial or industrial users, local distribution companies to municipalities and utilities, we're positioned to help you get the value you're seeking.

We have the expertise and a full range of asset management solutions including transportation, storage, and supply, to meet your needs. And, with capabilities like our 24-Hour Physical Gas Trading Desk, Direct Energy Wholesale can be your competitive advantage in the wholesale gas marketplace.



Power Marketing & Origination



Whether you're a producer, developer of renewable power or own generation assets, you want to maximize the value of your assets. Our strategic market position built through the acquisition of customer obligations, energy assets and experienced talent will deliver for you.

We have extensive capabilities to market and trade wholesale physical and financial power through tolling, transactions and energy management agreements as well as heat rate call options.

WHOLESALE GAS CAPABILITIES

- ▶ Swing Supply (daily take flexibility at FOM prices)
- ▶ Storage Management Transactions
- ▶ Production & Market Area Supply
- ▶ Daily Call (Next Day and Intra Day)
- ▶ Peaking Services (Winter and Summer)
- ▶ No Notice Service
- ▶ FT Capacity Transactions
- ▶ Delivered City Gate Service

WHOLESALE POWER CAPABILITIES

- ▶ Forward financial and physical trades at various hubs
- ▶ Basis trades at various load zones
- ▶ Daily and hourly trading and scheduling of power
- ▶ Energy management arrangements (fixed fee or revenue share)
- ▶ Utility default load auctions
- ▶ Bidding power, capacity and ancillary services into ISO's
- ▶ Fuel oil supply
- ▶ RECs and emissions

The strength you need

- **5th largest natural gas marketer** in North America with **5.25 Bcf/day**.
- **Most transactions** of any company in North America in gas pipeline capacity market.
- **Activities on over 80 interstate gas pipelines** and **100 local distribution utilities**.
- **Over 50 gas asset management agreements in place** with producers, utilities and power generators.
- **16 GW of generation** under management or fuel supply agreement.
- **2 GW** of contracted renewable generation.
- **Top 20 power marketer in North America** with **92 TWh/year**.
- **Active in 7 North America ISO or Power Pools** and **80 local distribution utilities**.

Find out why some of the leading private equity firms, utilities, producers and renewable energy developers in North America trust Direct Energy Business to help maximize the value of their energy strategy.
Call us at 1.888.302.3960.